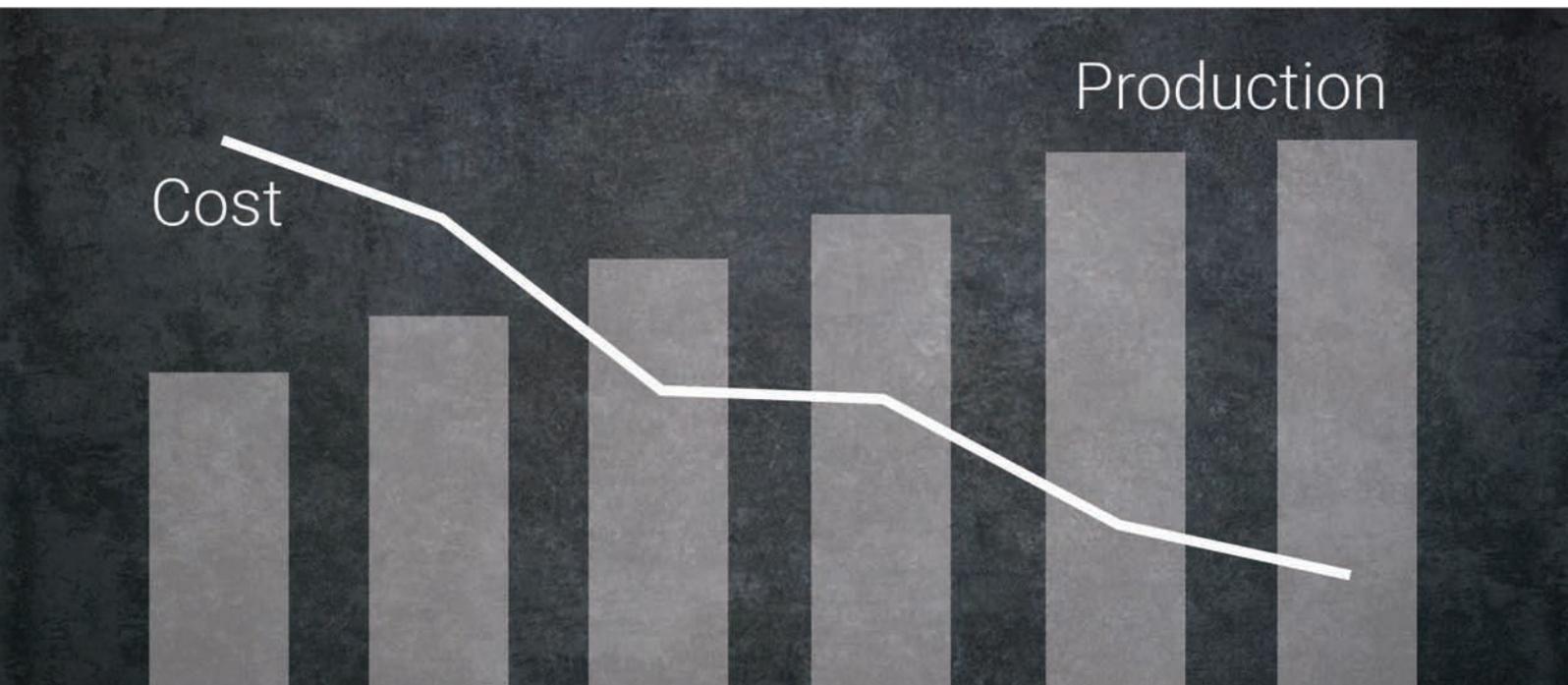


# Think Enphase is expensive? Think again.

As Enphase has reduced the cost of the microinverter system, we have also substantially increased its value. Because the IQ 7 Microinverter produces more energy with lower operations and maintenance costs and no inverter replacement cost, it can reduce a project's levelized cost of electricity by a full 1¢ USD per kilowatt-hour. Over a residential system's lifetime, this adds up to roughly \$2,000 USD in value.



**IQ 7 produces more energy with lower operations costs and no inverter replacement cost.**

## Energy production advantage

Enphase's patented technology helps produce more energy for longer, whether it's sunny or not, even in shaded conditions. The enables IQ Microinverters to produce two percent more energy than string inverters and DC power optimizers, generating about \$600 USD in added lifetime value.

## Reliability advantage

Designed to last 25 years, the Enphase system protects against system downtime, service technician costs, and equipment replacement. Lower operations and maintenance costs generate about \$600 USD in added lifetime value. Because Enphase has no inverter replacement cost, the system also delivers roughly \$800 USD in lifetime value to customers.

# The true cost of a solar inverter

With solar energy, as with many other things, you get what you pay for. A low-priced inverter can save money at first, but it will cost more in the long run when it stops working and your system needs emergency service. The most cost-effective inverter is one that produces the most energy the longest.

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## Extra value

Now at a unit price of \$110 USD, the Enphase Microinverter delivers advantages in safety, plus smart grid capabilities and more. Compared to other inverters, Enphase also delivers more production and reliability, helping the microinverter completely pay for itself over time.

## All other inverters

To save a little up front with a low-priced inverter, you pay more in the long run. And you sacrifice the value of Enphase's smart, inherently safe, plug-and-play technology. Still think Enphase is expensive? Think again.